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People Helping People

Individuals receiving services from KSI want to help others. While KSI's primary focus is to provide training and employment to people with disabilities, we also support their pursuit of meaningful participation in the community.

In support of that volunteer spirit, KSI formed a volunteer service organization, the Aktion Club, with support of the Dover Kiwanis Club. Members of the Aktion Club decided that they wanted to adopt the Kent County SPCA as their charity of choice. Founded in February 2008, Club members have initiated a "coin drive" to raise funds. They are also collecting newspapers to be used in the kennels, and can tabs which they turn in for the aluminum recycling money. The Aktion Club has made two check presentations to the Kent County SPCA, for a total of \$200.00.

Their volunteer efforts do not stop with helping the Kent County SPCA. They also rang the bell for the Salvation Army last year during the holidays, and have been reading to seniors who attend the First State Senior Center.

Not only are the members of the Aktion Club volunteering in the community, but people participating in KSI's Day Habilitation Program for people with an Acquired Brain Injury



Jesse Brown, Donna Waugh, and Julia Secrest have enjoyed volunteering to help the Food Bank of Delaware in Milford. They help with sorting, checking food expiration dates, and cleaning.

(ABI) are also active volunteers, as are people in KSI's Facility-Based Employment Program. KSI's volunteers have enjoyed partnering with Abbott's Mill Nature Center who regularly needs help clearing trails, setting up displays, and general upkeep.

The Food Bank of Delaware in Milford has also provided volunteer opportunities. Twice a week, a KSI supervisor takes a group of volunteers to the Food Bank warehouse. They have done a variety of tasks from sorting outdated items to cleaning coolers used in summer programs.

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You can also read KSI News on the web at www.ksiinc.org.

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Selected programs have been accredited by the Commission on Accreditation of Rehabilitation Facilities



KSI's United Way Member Agency Designation Number is 340

KSI IS AN
 EQUAL OPPORTUNITY EMPLOYER

Message from the CEO B. Craig Crouch



Over the last year, we have made every attempt possible to tighten our belts, so to speak. I think you'll find in our annual report on pages 8 and 9 that those efforts have served us well.

You may also notice that we are saving money mailing this newsletter with the wall calendar.

As 2009 ends and we look ahead to 2010, I would like to ask you to seriously consider making a donation to KSI. The 2010 wall calendar includes a remittance envelope which makes sending in your financial donation very convenient. As you learn more about KSI through this issue of the newsletter, and through the 2010 calendar, I hope you will also look "outside the box" for ways to help KSI as we strive to enrich the lives of people with disabilities.

As we move into 2010, KSI will continue to look for ways in which we can save money, maximize our resources, and continue to provide and improve our programs. YOU are such an integral part in our ability to grow and improve our services. Please DO NOT underestimate the value of YOUR donation. There are many ways in which to give.

If you would like more information about KSI, please call Alicia Hollis, Director of Community Relations, at (302) 422-4014 ext. 3015. If she's not able to help you directly, she can refer you to the person in the agency best able to meet your needs.

The mission of KSI is to assist people with disabilities in the pursuit of their potential in employment and meaningful participation in their communities.

United Way of Delaware Says "Live United"

As part of its United Way Workplace Campaign, Energizer Personal Care/ Playtex, in Dover, provided an opportunity to tour KSI to its United Way Campaign Committee Members.

It is during this time of year that the United Way of Delaware actively campaigns among businesses to raise money for member agencies. KSI is one of the many organizations which receives funding through the United Way Campaign, as well as through direct employee designations.

The United Way of Delaware Campaign is represented by individuals throughout all three Delaware counties, and distributes the funds which have been directed to the Community Impact Fund. Individuals who wish their donation to be specifically designated to KSI should indicate so in the appropriate section of the pledge form by using KSI's United Way member agency #340.

The campaign committee members who toured KSI from Energizer/ Playtex will go back to share with their co-workers what they learned about KSI. They will be able to assure their friends that United Way dollars are benefitting people right here, in their community.



Neighbors Help KSI

We would like to extend a special thank you to

Burriss Logistics.

Recently, on a Friday night, KSI's freezer failed. The Burriss Company donated the use of one of its freezer trailers until our freezer was repaired.

Their neighborly generosity prevented the spoilage of food worth thousands of dollars.

5 Creative Ways to Give to KSI's Endowment Fund

Life Insurance Policy
Retirement Plan Assets
Charitable Bequest In Your Will
Charitable Gift Annuity
Real Estate or Other Property

You can use one or more of these types of gifts to benefit KSI's Endowment Fund. You will also receive a tax deduction and, in some cases, income. Contact Craig Crouch, KSI CEO at (302) 422-4014 ext. 3009.

20th Annual KSI 3 Club Golf Tournament Raises Funds and Friends For KSI



In addition to the regular low net and low gross prize awards, KSI also awards a prize to the highest scoring team. This year, the team sponsored by Discover Bank, consisting of Brandy Bennett, Amy Walls, Kay Hermann, and Scott Bradley, walked away with the highest scoring prize.

“It’s so much more than a golf tournament,” said Alicia Hollis, Director of Community Relations for KSI, and coordinator of the tournament. She continued, “We play golf, but we also strive to raise funds and awareness about KSI’s services.”

Hollis said, “I love it when our dedicated supporters bring new people to the event. It says a lot for their confidence in the quality of our tournament.”

All golfers receive a goody bag, which, this year, was an insulated lunch tote filled with nearly 40 different donated items. They also get lunch, dinner, a door prize, entry into the major door prize drawing, entry into the 50/50 raffle and opportunities to win prizes in various closest to the pin contests.

Reaching more than 200 participants from golfers, to volunteers, to sponsors, and more, businesses supporting KSI’s golf tournament receive great exposure. Hollis said, “This is a team effort and in order for KSI

to be successful, the company supporting us must get something back too. I believe our tournament does this really well. We distribute a golf program listing all individuals and businesses who have supported the tournament. There is also a golf bulletin board at KSI’s facility in Milford, and the major sponsor banner hangs above that bulletin board. People who tour KSI all year long will see the bulletin board and banner.”

This year’s tournament raised just over \$21,000. Over the last five years, dedicated supporters have helped the tournament raise in excess of \$100,000. Special thanks to our 2009 major sponsors: Citizens Bank, Discover Bank, L & W Insurance, Delaware River & Bay Authority, Delaware Today, and Arthur Hall Insurance.

To learn more about participating in the 21st Annual KSI 3 Club Golf Tournament on September 15, 2010, contact Hollis at (302) 422-4014 ext. 3015.

SAVE THE DATE IN 2010

January

- 1 - KSI HOLIDAY, NEW YEAR'S DAY
- 18 - KSI HOLIDAY, MARTIN LUTHER KING JR. DAY
- 21 - Come See Inside KSI (422-4014 x 3015)
- 25 - KSI Board Meeting, 8am

February

- 18 - Come See Inside KSI (422-4014 x 3015)

March

- 18 - 10% Day at the Roadhouse
- 18 - Come See Inside KSI (422-4014 x 3015)
- 22 - KSI Board Meeting, 8am

April

- 2 - KSI HOLIDAY, GOOD FRIDAY
- 6 - KSI Open House 12:30-7pm
- 7 - Participant Hours 10am - 3pm
- 15 - Come See Inside KSI (422-4014 x 3015)

May

- 13 - KSI Make A Difference Society Recognition
- 20 - Come See Inside KSI (422-4014 x 3015)
- 22 - KSI Annual Picnic
- 24 - KSI Board Meeting, 8am
- 28 - KSI Closed
- 31 - KSI HOLIDAY, MEMORIAL DAY

June

- 8 - Annual Board Meeting 5:30pm
- 8 - Annual Awards Dinner 6:30pm
- 17 - Come See Inside KSI (422-4014 x 3015)
- 25 - KSI In-Service Day, Closed for Participants

July

- 5 - KSI HOLIDAY, INDEPENDENCE DAY
- 15 - Come See Inside KSI (422-4014 x 3015)
- 26 - KSI Board Meeting, 8am

August

- 19 - Come See Inside KSI (422-4014 x 3015)

September

- 6 - KSI HOLIDAY, LABOR DAY
- 15 - KSI 21st Annual 3 Club Golf Tournament
- 16 - Come See Inside KSI (422-4014 x 3015)
- 27 - KSI Board Meeting, 8am

October

- 21 - Come See Inside KSI (422-4014 x 3015)

November

- 18 - Come See Inside KSI (422-4014 x 3015)
- 24 - KSI Board Meeting, 10:30am
- 24 - Staff & Board Appreciation Luncheon
- 24 - KSI In-Service Day, Closed for Participants
- 25 - KSI HOLIDAY, THANKSGIVING DAY
- 26 - KSI HOLIDAY

December

- 18 - KSI Christmas Party
- 22 - KSI Closed
- 23 - KSI HOLIDAY
- 24 - KSI HOLIDAY, CHRISTMAS EVE

BEST WISHES TO YOU IN 2010

Looking for Good, Dependable Employees?

KSI is pleased to announce that we have developed a business relationship with Bayhealth in Milford, and Dollar Tree in Cheswold. Bayhealth hired an individual from KSI's Supported Employment Program to work in their dietary department. Dollar Tree hired an individual to unload trucks and stock.

If you are an employer looking for good dependable people to make a difference in your business, please call for more details. You can reach KSI's Employment Manager, Stefanie Hammond at (302) 422-4014 ext. 3111.

Seeking Volunteer Opportunities

(continued from page 1)

Every opportunity to become active in our community is a gift. Sometimes that gift is giving us the opportunity to volunteer, or it may be offering to let us tour your facility. We have toured libraries, fire companies, Perdue Farms, and museums; and we have taken field trips to area beaches and other places of local interest.

People often ask how they can volunteer to help KSI. Volunteering for KSI comes in non-traditional forms. We think outside the box when people offer to volunteer for us.

Are you looking for volunteers to help

get a job done? Could we bring a small group to tour your business? museum? etc.

Do more than tell a friend about KSI, bring that friend to KSI for a tour. This is one of the most valuable things a KSI volunteer can do. When someone takes a tour of KSI, it gives them a chance to make their own connection. Each person wants to help in his/her own way. Someone may be able to hire KSI to do a job, or make a donation, or become a Cartridge Service customer.

How can we work together to maximize our volunteer spirits? Contact Alicia Hollis, Director of Community Relations at (302) 422-4014 ext. 3015.

Join KSI at the Roadhouse Steak Joint In Rehoboth

Thursday, March 18, 2010
11:00 a.m - 9:00 p.m.

The Roadhouse will donate
10% of its proceeds to KSI.

Just mention to your server that you
have chosen the Roadhouse in
support of KSI.

For more information or directions,
call Alicia Hollis
(302) 422-4014 ext. 3015.

KSI Open House

Tuesday, April 6, 2010

special hours from 12:30 - 7:00 p.m.

You are cordially invited.

Please help KSI celebrate the successes
of those individuals we serve.

KSI works closely with many businesses.
You will be amazed when you see the
variety of things KSI works on.

Guided tours will be given throughout the
day. No appointment necessary.
Notification of groups larger than 5 would
be appreciated.

For more information, call Alicia Hollis
(302) 422-4014 ext. 3015.

Recent Contributors

June 16 - October 31, 2009

Thank you to everyone who has made a donation to KSI. We appreciate your support.

Gregory Abbott	Thomas Cook	Harry Louie Laundry & Cleaners	NAPA Wright's Auto Parts	Toby Sittler
Vanessa Adams-Cannon	Neil Cordeiro	Judith Haughton	National HVAC Service	Alletta Smith
Albert Anderson	County Life Homes	Robert Hearn Jr.	Lani Nelson-Zlupko	Lois Jamison Smith
Mr/Mrs. Clifford Anderson	Mr/Mrs. Rob Craig	Holly Helmick	Dawne Nickerson	Mrs. Stephen Snowden
Pauline Anderson	Bessie Crain	Hermann Financial	Karen Nickerson	So DE Street Rod Assoc
Mr/Mrs. Leonard Anicola	Gerald Crane	David Hermansader	Nurses 'n Kids - Day Care	Southside Family Practice
Gale Anthony	Gail Croft	Linda Hitchens	Mr/Mrs. William Outten	Mr/Mrs. Thomas Spiezio
Mr/Mrs Chris Argo	Mr/Mrs. Cliff Crouch	Bruce Holmquist	Walter Passwaters	Ethel Staats
Artesian Water Co.	Vicki Daisey	Mary Ann Hughes	Margaret Paul	Matthew Starke
Arthur Hall Insurance	Willis Dale	Jeffrey Hunsucker	Paul D. Smith Heat & AC	Subway
Bank of Delmarva	Kathleen Davidson	i.g. Burton & Company	Paul's Paving & Excavating	Robert Tappan
Cynthia Battin	Deweese Davis	Susanne Isaacs	Dorothy Payne	Larry Tarabicos
Mary Bennett	Justin Davis	Jerry's, Inc.	Pepco Holdings	Michelle Taylor
Don Bergner	DE Electric Coop	Richard Johnson	Wanda Pfeiffer	Dr/Mrs. Joel Temple
Archie Bethard	DE National Bank	Richard Jones	Maureen Pinnix	Mr/Mrs. Pete Tester
Jennifer Black	Robert Depue	Robert Jones	Leslie Pitts II	Mr/Mrs. Robert Thomas
Kimberly Bobzin-Daino	Shelly Dillon	Mr/Mrs. Thomas Kates	Dr. Thomas Postlethwait	Tidewater Utilities
Mary Bolles	Mr/Mrs. Bruce Dolby	Lester Keup	Mr/Mrs. Keith Pusey	Triglia Transportation
John Boselli	Dover Federal Credit Union	Key Properties Group	Vera Reed	Trinity Transport
Mr/Mrs. John Bradley	Dover Volkswagen	Marsha Kibler	Edward Reeder	Kenneth Turner
Ms. Peter Bradley	Alfreda Downes	Kim Kilby	Regional Builders	Mr/Mrs. Robert Van Alstine
Mr/Mrs. Orlan Brown	David Downes	Mrs. Daniel Koble Jr.	James Reynolds III	Judith Voshell
Janet Brown	Mr/Mrs. Frederick Duffy	Joyce Kucek	Mr/Mrs. Jack Riddle	Mr/Mrs. Robert Voshell
Thorris Brown	Mr/Mrs. Eugene Errera	Kathleen Kunkle	Clarice Ritchie	Wadkins Garage
Mr/Mrs. Paul Bryan	Fastenal Company	L & W Insurance	Mr/Mrs. Robert Robinson	Daniel Walden
Arthur Bunting Jr.	Fetterman Insurance & Financial Services	Gregg Landis	Roger Minner Wrecker Service	Walker & Laberge
Kevin Burd	Fiber Products Industrial	Lank, Johnson, & Tull	Mr/Mrs. Charles Rogers	Glass Co.
Mr/Mrs. Robert Burd	Lois Finley	Marianne Leavitt	John Roney	Leilani Wall
Lillian Burris	First State Petroleum	Janet Lee	Round Table Club of Camden-Wyoming	Pearlina Waples-Johnson
Denise Burton	Ernest Fisher	Chuck Little	Howard Row	Mr/Mrs. Kendall Warrington
Calvary UM Women Assoc	Forest View Nursery	Harvey Little	Dorothy Jones Sapp	Deborah Warshawsky
Stephanie Campbell	Mr/Mrs. Gerald Foss	H. James Loescher	Edward Saulsbury	Joanna Watson
Rep/Mrs. George Carey	Hans Foster	Tracy Loper	Robin Saxton	Alton Webb
Elizabeth Carlson	Evelyn Fountain	Ronald Love	Schering-Plough Corp	Weller's Utility Trailers
Ashley Carmine	Thad Fredrickson	David Lowary	Schmittinger & Rodriguez	West Point Products
Lillian Carmine	G & R Campground	Lower DE Autism Foundation	Herbert Schwartje	Wheeler, Wolfenden & Dwares, CPA
Mrs. Harold Carter	Bill Gardner	Karen Lowman	Dr/Mrs. Stephen Schwartz	Mr/Mrs. Frank Wilkins
Mr/Mrs. George Chaloupka	John Garnick	Thomas MacLeish	Dr/Mrs. Stephen Schwartz	Wilkins Fuel Co.
Chambers Motors	Dr/Mrs. Arthur Gilbert	Diana Maczynski	Seaford Endoscopy Center	William V. Sipple & Son
Citizens Bank	Paul Givler	Charles Mann Sr.	Seaford Federal Credit Union	Brian Williams
City of Milford	NicCole Gordinier	Michael Martin	Patricia Seery	Jean Wilson
Climate Control	Goshen UM Church	McDonald's	Gardner Shugart	Wilson Fleet Equipment
Heating & Cooling	Victor Gracie	John McGalagly	Sen/Mrs. Gary Simpson	Earlue Woodall
Mr/Mrs. Tyson Cohee	Leon Gratkowski	Patrick McKenzie	Robin Sirkis	Elaine Wright
Mr/Mrs. George Collins	Nikolaj Greczkin	Brad McPherson		WSFS Bank
Scott Collins	Garrett Grier	Nancy McPherson		Robert Young
Community Bank DE	James Haile	Mr/Mrs. Tom Mehl		
Heather Comstock	W. Nelson Hall	Anna Metzger		
Conectiv Power	Margaret Hallett	MGSafer Services		
	Bill Hare	Mid-State Insurance		
	Dale Harr	Mr/Mrs. Van Milligan		
		Aaron Mishoe		
		William Morris		
		Mr/Mrs. William Mulvaney		



Annual Report Fiscal Year 08-09

This past year was one of the best KSI has ever had.

The Delaware Insurance Commissioner's Office recognized KSI as a Safe Workplace, qualifying us for an 11% discount on our Workers Compensation insurance. The United Way of Delaware recognized KSI as a high need - high quality program, the highest recognition an organization can receive from the United Way.

In May, KSI received our 10th consecutive 3-year accreditation from the Commission on Accreditation of Rehabilitation Facilities, (CARF). CARF is an international accrediting body that evaluates organizations serving people with disabilities on governance, program design, safety, outcome measurement, and fiscal stability, to name a few.

KSI's relationship with the Div. of Developmental Disabilities Services (DDDS) and the Div. of Vocational Rehabilitation (DVR) continues to grow.

FY 09 Financial Statement

REVENUE

Contributions	\$35,434	0.46%
Contributions In-Kind	\$76,181	1.00%
Fund Raising Events/ Special Activities	\$99,654	1.31%
Federated Fund Raising	\$203,000	2.66%
Fees & Grants from Gov Agencies	\$3,815,914	50.01%
Sales to Public	\$3,427,723	44.93%
Investment Income	\$49,407	0.65%
Rental Income	\$186,218	2.44%
Miscellaneous Revenue	\$30,734	0.40%
Net gain on disposal of assets	\$3,200	0.04%
Net losses on investments	(\$297,828)	-3.90%
Total Revenue	\$7,629,637	100.00%

EXPENSES

Rehabilitation Services	\$1,053,064	13.56%
Business Operations	\$4,161,131	53.58%
Transportation	\$1,610,730	20.74%
Cafeteria	\$247,286	3.18%
Development	\$131,187	1.69%
Management & General	\$563,208	7.25%
Total Expenses	\$7,766,606	100%
Excess/Deficit	(\$136,969)	

FY 09 Participant Transportation

Revenue

Contributions	\$12,335	1.26%
Contributions in-kind	\$75,381	7.72%
Federated Fund Raising	\$203,000	20.78%
Fees & Grants from Gov. Agencies	\$664,154	67.98%
Program Service Fees	\$21,984	2.25%
Miscellaneous	\$69	0.01%
Total	\$976,923	100%

Expenses

Salaries & Benefits	\$856,328	47.97%
Equipment Maintenance	\$2,263	0.13%
Insurance	\$76,924	4.31%
Gas & Oil	\$372,448	20.86%
Housing & Occupancy	\$5,762	0.32%
Equipment & Supplies	\$1,652	0.09%
Depreciation	\$157,302	8.81%
Miscellaneous	\$138,051	7.73%
Subtotal	\$1,610,730	90.22%
Proration of M&G	\$174,538	9.78%
Total	\$1,785,268	100%
Excess/Deficit	(\$808,345)	

FY 09 KSI PROGRAM DATA

Total No. Participants*	299
No. Participants Served by Program**	
Vocational Evaluation & Assessment	50
Work Adjustment Training	12
Facility Based Rehabilitation & Training	178
Work Crews	100
Temp Work Crews	63
Supported Employment Follow Along	8
ABI Program	7
No. Participants Placed in Supported Employment	2
No. Businesses Subcontracting to KSI	27
No. Contracts Awarded	18
No. Community Based Work Crews	8
No. KSI Cartridge Service Customers	565
Total Subcontract Income	\$3,427,723
Total Participant Wages	\$1,693,672
Total Unfunded Production Worker Wages	<u>\$279,216</u>
Total Participant/Unfunded Prod. Worker Wages	\$1,972,888
Total Staff, Including Drivers	91
Total Miles Logged by Vans & Buses	1,074,253

* Unduplicated Count

** Some participants were in 2 or 3 programs

FY 09 Specific Breakdown of Subcontract Income

Community Based Work Services		
Work Crews	70.96%	\$2,432,340
Facility Based Rehabilitation & Training		
Packaging	1.60%	\$54,903
Sewing	0.00%	\$0
Shrinkwrapping	0.25%	\$8,596
KSI Cartridge Service	21.86%	\$749,333
Mailing	0.14%	\$4,638
Assembling	4.24%	\$145,353
Other	0.95%	\$32,559
Subtotal	29.04%	\$995,382
Total Subcontract Income FY 09	100.00%	\$3,427,723

We served 299 individuals last year.

We also saw growth in our Transportation Program. We traveled over 1,000,000 miles, and provided over 132,500 passenger trips. This service is critical and vital to the success of our program participants.

KSI Cartridge Service had another record year, selling in excess of 11,000 cartridges. KSI continues to hold the State Contract for re-manufactured cartridges.

Job placements are increasing and opportunities to become active in the community continue to develop. We had another successful golf tournament, raising in excess of \$21,000.

Thank you for your confidence in and support of KSI. You DO make a difference here.

Disability Etiquette Tip

Sometimes people are uncomfortable around someone who has a disability because they don't know what to say.

Living with a disability is an adjustment. Most people make adjustments at some point in their lives, and do not require exaggerated compliments. When someone with a disability accomplishes a *normal* task, avoid excessive praise.

KSI Presents Annual Appreciation



KSI's Partnership Appreciation Award was accepted by John Garnick (left) of Procter & Gamble The Dover Wipes Company (P&G). For the third consecutive year, Jayson Crouch, KSI Vice President, has recognized P&G for their outstanding support of KSI's mission. Since the 1970's KSI has provided a community-based work crew at P&G. Today KSI staffs a 7-3 shift, and a 3-11 shift with nearly 100 individuals.



Kraft Foods of Dover and Intervet/Schering-Plough Animal Health, in Millsboro, also employ community-based work crews. Jeff Fry, (left), representing Kraft Foods, and John Hornyak, representing Intervet, accepted a plaque from KSI, a Tribute from the State Senate, sponsored by Senator Gary Simpson, and a Tribute from the House of Representatives, sponsored by Rep. Bob Walls and Rep. George Carey.



KSI presented Appreciation Awards to several businesses who provide facility-based sub-contract work. Accepting their award on behalf of Fastenal Company is Kevin Docherty and on behalf of Dentsply/Caulk is Mike Wajda. Representatives from B & G Foods, Mohawk Electrical Systems, and Playtex, A Division of Energizer Personal Care were unable to attend KSI's Annual Business Appreciation Awards Breakfast.

KSI contracted with 27 different companies in fiscal year '09 and provided over 58,000 hours of facility-based employment to 230 different program participants. Some of the services KSI provides to the business community include assembling, inspecting, labeling, reworking, shrink-wrapping, and packaging, to name a few.

Awards To Several Area Businesses



Gina McClanahan, of Orthopaedic Associates of Southern Delaware, Ken Bock, of Cheer, Inc., and Sharon Kirton, of the Div. of Developmental Disabilities Services at Woodbrook, each accepted awards for supporting KSI's Cartridge Service business. KSI's toner cartridge re-manufacturing business, started in 1995, can save customers up to 50% off the cost of new, are 100% guaranteed, and delivered FREE throughout Delaware.



KSI's Supported Employment (SE) Program provides job placement services. Byler's Store, DE Veterans Home, and Dollar Tree Stores of District #64 were recognized for providing opportunities and support to individuals with a disability. Kevin Staniszewski, and Linda Hite from Byler's, Leah Addor from DE Veterans Home, and Ira Gottfried from Dollar Tree Stores each boasted about the employees they hired through KSI's SE Program.

In addition to providing employment, KSI also strives to develop meaningful relationships throughout our community. This year, we presented Appreciation Awards to companies who support KSI in various ways. Not only does KSI want to give back to the community, but so do the individuals we serve. Volunteer opportunities were created for KSI program participants between the Dover Kiwanis Club, sponsors of the KSI Aktion Club, represented here by Stan Irzinski and Neil McLean; Abbott's Mill Nature Center, represented by Elliott Workman; and the Food Bank of Delaware, represented by Trevor Turner and Crystal Timmons. L & W Insurance, represented by Bill Strickland, was also recognized for their dedicated support of KSI. L & W staff provides outstanding customer service to KSI and they also attend and support KSI special events. They advocate for KSI and support people with disabilities in any way they can.





Kent-Sussex Industries, Inc.

301 N. Rehoboth Blvd.
Milford, DE 19963

NON-PROFIT ORG.
U.S. POSTAGE
PAID
Permit #27
Milford, DE



Please check your address label.

*If something needs to be corrected, please make corrections and send update to Alicia Hollis at the above address.
Thank you.*

KSI Can Be Your WIN-WIN Solution

Your job specifications and deadlines will be met.

We offer competitive prices to stay within your budget.

AND you will provide employment to people with disabilities. Everyone wins.

These are some of the types of jobs we can do for you.

Don't see your need listed? Call to see if we can help.

Assembling	Impulse/Heat Sealing	Reworking
Bulk Mailing	Inspecting	Sealing
Collating	Labeling	Sewing
Counting	Light Manufacturing	Sorting
Displays	Over Labeling	Stapling
Folding	Pricing	Stuffing
Hole Punching	Product Kits	Taping
Hot Gluing	Poly Bagging	AND MORE

Call (302) 422-4014 for a FREE Job Analysis & Quote.