

AT&T, Others Generously Support KSI's Transportation Program



AT&T's Denis Dunn (right) presents a check for \$10,500 to KSI CEO, B. Craig Crouch during the 2013 Annual Awards Dinner at the Sheraton Dover Hotel.

AT&T presented KSI with a \$10,500 contribution during our 51st Annual Awards Dinner, donating funds to support KSI's transportation service and ensure adults with disabilities continued reliable access to workforce training and employment opportunities. AT&T also signed on as a \$3,000 primary sponsor of the KSI 3 Club Golf Tournament. These generous donations are part of AT&T's commitment to advancing education, strengthening communities and improving lives.

KSI serves nearly 300 individuals with disabilities, a majority of which utilize KSI transportation between home and work daily. This service is an important element to consistently accessing all available employment services KSI provides.

AT&T's support of KSI's programs and services will have significant effects for the people we serve. "I believe this kind of support is a real indication of how committed AT&T is to making sure all citizens have the chance to be employed and become fully engaged in their

communities," says KSI CEO, B. Craig Crouch.

Other AT&T community support initiatives include the nationwide AT&T Aspire philanthropic program, investing more than \$350 million over five years to programs geared toward college and career readiness. Nonprofit organizations in Delaware recently received tens of thousands of dollars in contributions to help students remain healthy, safe, engaged and academically challenged for success.

During the past year, other organizations have also stepped up to support KSI transportation. The Longwood Foundation contributed a sizeable grant in 2012. In 2013, the Potter Charity Trust at the CenDel Foundation donated \$5,000, and Sussex County Council and Kent County Levy Court each granted KSI \$1,000 for transportation program support.

KSI is grateful for AT&T's and our other valued donors' dedication to helping Delawareans with disabilities find fuller lives and community involvement.

In This Issue:

KSI Supports Buddy Walk

Participants were "Walking on Sunshine" to support Down Syndrome programs.

Page 3

Kyheen Weaver KSI Employee of 2012

Kyheen Weaver is honored during 51st Annual Awards Dinner.

Page 4

Aktion Club Tries New Ideas

New Holiday Baby project just one way KSI community service group contributes.

Page 8

PLUS:

- Discover Bank Funds Steamer...2
- DNREC Grant for Recycling...3
- Health & Safety Center3
- Staff of Year Randy Wroten.4
- KSI Cartridge Service Delivers...5
- 3 Club Golf Tourney Success.....5
- Recent Contributors.....6
- Make A Difference Society.....7

KSI's Mission Is...

to assist people with disabilities in the pursuit of their potential in employment and meaningful participation in their communities.

Correspondence regarding KSI News should be directed to KSI News Editor:

ALICIA HOLLIS

301 N. REHOBOTH BLVD.
MILFORD, DE 19963
hollisa@ksiinc.org
(302) 422-4014

You can also read KSI News on the Web at www.ksiinc.org.

BOARD OF DIRECTORS

William Strickland, Chair
Patricia Rodriguez, Vice Chair
Philip Staley, Treasurer
Frederick A. Duffy, Secretary
George Bailey
Richard Carmean
William Hare
David Hitchens
Robert Thomas
Scott R. Ward
B. Craig Crouch, CEO

HONORARY BOARD

Clifford Crouch
Bill Farlow
Mary Frey-Foss
Joseph Holler
Steve Kimpton
Nicholas Rodriguez, Esq.



Selected programs have been accredited by the Commission on Accreditation of Rehabilitation Facilities



KSI's United Way Member Agency Designation Number is 0340

KSI is an Equal Opportunity Employer. And as such, we are committed to providing equal opportunity in employment without regard to gender, race, color, national origin, religion, disability, sexual orientation, veteran status or other protected class. If you have any questions about KSI's efforts in this area, please contact KSI EOE/AAP Officer Jayson Crouch at 302-422-4014.

A Message from KSI's CEO B. Craig Crouch



It is hard to believe that it is the beginning of November. But I for one do enjoy the changing of the seasons. This issue of the KSI News has a lot of great stories in it, and I hope you enjoy the articles while you learn more about KSI, the people we serve and the work we do. Community support is very important to our organization. If you are reading this newsletter, then you have played a role in helping KSI to bring our mission to life. I wish you all a great fall! Take care.

Discover Bank Funds Cafeteria Steamer

Discover Bank recently granted KSI \$9,500 to fund a replacement steamer for our cafeteria service. The grant is part of Discover Bank's community commitment and the bank's ongoing dedication to helping KSI and the Delawareans with disabilities we serve. The new steamer will allow us to provide daily breakfasts and lunches more effectively for program participants at our Milford facility. Our food service program provides an important benefit to ensure our employees live more healthy and productively.

"Discover Bank is committed to investing in the community and ensuring that adequate services and facilities are available to people who need them. People with disabilities are an important part of our community and we are pleased to work with KSI to ensure that their clients are able to pursue meaningful employment," says Amy Walls, Assistant CRA Director for Discover. "A steamer, while not an exciting purchase, meets a critical need to provide a nutritious meal so that people are ready to do their best throughout the day. We're happy to meet that need."

KSI is grateful to Discover Bank for this donation and their continued support, including major sponsorship of our golf tournament, aiding our mission to enable people with disabilities to reach their highest potential.



KSI cafeteria staff David Hicks puts the much-appreciated new food steamer through its paces.

DNREC Provides Recycling Grant to KSI

The Delaware Department of Natural Resources and Environmental Control (DNREC) issued KSI a grant of \$20,000 to aid the organization's recycling program for better solid waste management. The money was used to purchase recycling hoppers for use in KSI's Milford facility. The funds will also assist with the purchase of an additional truck to transport recyclable waste to designated collection stations.

The Delaware Solid Waste Recycling Law established The Universal Recycling Grant and Low Interest Loan Program to help with start-up costs for residential and commercial single-stream recyclable collection. KSI applied for funding to help separate more of the recyclable material from our daily food service trash and production activities. Previously, KSI separated cardboard and paper for recycling, and collected aluminum cans for reimbursement to help raise funds for our programs. Starting this year

with the new hoppers, the organization can do single-stream recycling of plastic, paper, cardboard and metal more conveniently, reducing the amount of trash sent to municipal landfills. Currently, KSI recycles nearly 54% of its total waste, saving approximately 30% on the cost of trash removal over the same period last year.

DNREC's goal is increasing the amount of municipal and commercial waste material diverted from landfills from 37.4% to between 50-72% by January 1, 2015. That target increases again to 60-85% in January 2020. Eligible applicants included those engaged in the business of collecting, transporting and processing recyclable waste, as well as those who contracted for those services. Costs covered by the funding



One of the new recycling hoppers funded by DNREC.

encompassed equipment purchases, education costs and studies for compliance requirements to participate in the Universal Recycling Program. The grant program was competitive, and funds were only awarded to the highest ranking applicants.

KSI will begin employee education sessions to help optimize the organization's recycling efforts and compliance.

Delaware Community Foundation Helps Fund KSI Health & Safety Center Renovations

The Delaware Community Foundation (DCF) awarded KSI a \$22,000 grant to partially fund renovations of the organization's Health & Safety Center at its Milford facility. The money will help enhance KSI's current facilities with an updated bathroom and better accessibility for the participants we serve.

DCF helps individual organizations create charitable funds that become permanent sources of funding for various causes. Within the past year, DCF has awarded \$289,975 in capital grants to more than 21 nonprofit organizations statewide. The funds benefit anything from programs for job training to services for homeless and senior adults. The improvements to KSI's health and safety facilities were right in line with DCF's focus.

"We identified some individuals in our programs that need to have personal care assistance throughout the day. These renovations of our current facility will better enable staff to accommodate those needs," says KSI CEO, B. Craig Crouch. "The Delaware Community Foundation has seen that vision with us and is helping us toward that goal."

Also helping to fund the renovation project is a generous \$3,000 grant from the Milford Lions Club Eunice Reed Fund. Additionally, proceeds from the 2013 KSI 3 Club Golf Tournament are designated for the Health & Safety Center project. Prior to final tally on golf tournament proceeds, the organization is more than halfway to its funding goal for the project. Our sincere thanks go to both DCF and the Milford Lions Club for making KSI participants' health and safety a priority in their charitable giving.

KSI Supports and Benefits from Buddy Walk



Buddy Walk organizer Dennis Diehl accepts a check from Jayson Crouch.

The Rehoboth Beach Boardwalk Buddy Walk has raised funds for programs helping individuals with Down Syndrome since 2006. Over the years, Buddy Walk organizer Dennis Diehl and his wife Sharon Lee have donated more than \$26,500 in support to KSI through the event. Buddy Walk also helps fund Down Syndrome Association of Delaware, Best Buddies Delaware and the Special Olympics, as well as training programs through Chimes of Millsboro and the Dewey Beach Lions Club.

In return for the event's support, KSI has involved staff in fundraising to benefit Buddy Walk for the past several years, as well as connect participants to the event through an in-facility "Buddy Walk." This year, KSI staff Dottie Lank and Rudee Taylor have worked hard to raise money through bake sales, raffles and sales of "Sunshine Walker" paper acknowledgements of donations. Their efforts have resulted in more than \$600 raised to help support Buddy Walk beneficiaries. The check was presented to Mr. Diehl during our own "Buddy Walk" prior to the Rehoboth Beach Boardwalk event on October 12.

We're grateful to Mr. and Mrs. Diehl and all of the Buddy Walk supporters for their efforts benefitting people with Down Syndrome, and look forward to being a part of those efforts for many years to come.

Kyheen Weaver

Named Employee of the Year 2012

KSI named participant Kyheen Weaver Employee of the Year 2012 during our 51st Annual Awards Dinner in June. Kyheen has worked on the KSI Procter & Gamble Dover Wipes crew palletizing and pallet jacking for nearly four years, and made the most of the experience to reach



Rep. Gary Simpson (right) celebrates with Kyheen Weaver during the Annual Awards Dinner.

his highest potential. He's grown tremendously in his job, and has learned to be focused and productive with his team on P&G's multi-pack line.

Most notable to his supervisors is the way he's ready to jump in and help his other crew members when they seem overwhelmed. His objective is always the entire team's success. In return, the stability of being on a KSI crew has created a secure environment in which to grow as a responsible adult.

During the Annual Awards Dinner, KSI honored other employees of the quarter recognized for outstanding job performance and personal development.



Pictured left to right are Cristina Troyer, Victoria Cash, Kyheen Weaver and Joseph Pryor.

Randy Wroten Named Outstanding Staff Person 2012



KSI Staff Person of 2012 Randy Wroten accepts the award from KSI CEO, B. Craig Crouch.

KSI recognized Randy Wroten as Outstanding Staff Person of 2012 during our 51st Annual Awards Dinner in June. As the KSI Assistant Operations Packing Manager at Procter & Gamble, Randy was honored for his commitment

They included Victoria Cash, Employee of the First Quarter 2012, Joseph Pryor, Employee of the Third Quarter 2012, and Cristina Troyer, Employee of the Fourth Quarter 2012. Each award winner received a plaque from KSI; a Tribute from the Delaware State Senate sponsored by Senator Gary Simpson; and a Tribute from the House of Representatives co-sponsored by Representatives Jack Peterman, Harvey Kenton, Bobby Outten, and Dave Wilson. As Employee of the Year, Mr. Weaver also received a \$100 VISA gift card from KSI.

throughout the past four years to helping our participant employees succeed in a competitive and demanding community work setting. Randy, his fellow KSI staff and crew members are the reasons opportunities like P&G continue to showcase the best of what KSI offers companies.

For Randy, the experience of working with KSI's P&G crews has been very fulfilling, and he appreciates working with the caring, dedicated partners on the crew. But most of all, he appreciates seeing the effect working in the community has on the lives of KSI participant and casual crew members' lives.

"Most of our crew members depend on KSI to help develop some structure in their lives. At P&G, they see results of their own labor, good and bad, on a team and individual basis," explains Randy.

Even though P&G's quotas are aggressive, and KSI crews are expected to meet high expectations, Randy sees that as a motivator for people with disabilities to reach higher goals. And they work hard as a team to help everyone find success.

"Our production numbers and goals are reviewed with crew members at our monthly safety meeting. If there are good results, they enjoy applauding together about it," Randy relates. "They get excited about their team's accomplishments, sometimes more so than their individual accomplishments. The P&G production goals develop into a shared common bond for them."

As recipient of the KSI Clifford T. Crouch Excellence in Service Award, Randy received a plaque from KSI; a State of Delaware Senate Tribute sponsored by Sen. Gary Simpson; and a State of Delaware House of Representatives Tribute co-sponsored by Reps. Jack Peterman, Harvey Kenton, Bobby Outten and Dave Wilson. Due to his superior dedication, Randy was recently promoted to KSI Operations Packing Manager at P&G. KSI appreciates Randy's daily efforts to fulfill the organization's mission professionally and compassionately.

KSI Cartridge Service Offers Convenient Options

With KSI Cartridge Service, you can save 30-50% on your imaging cartridge costs, enjoy 100% guarantee for quality and receive service straight to your door or at your convenience.

KSI Cartridge Service provides customers with thousands of imaging cartridge options for laser printer, fax, copier and other office machines. No order is too small, and no cartridge too small for KSI to provide you the best price on the office imaging supplies you use every day. KSI Cartridge Service remanufactures more than 90 different toner cartridges in house, all 100% guaranteed for high quality. And KSI Cartridge Service can special order compatible options for virtually any imaging cartridge our toner customers may need.

Best of all, KSI delivers free to anywhere in Delaware, so it's easy and convenient to utilize our products. All three Delaware counties are served by KSI Cartridge Service's courteous Customer Service Representative, Harry Morrissey. So you can receive your imaging cartridge purchase without leaving your home or office.

But if you need your cartridges sooner than your scheduled delivery day, there's no problem dropping by KSI's Milford facility to pick it up from Customer Service Manager Barb Thibodeau.



KSI Cartridge Service Customer Service Representative Harry Morrissey and Customer Service Manager Barb Thibodeau are ready to serve.

Avoid wait time—confirm your order is available by calling ahead on weekdays between 9:00 a.m. and noon, or 1:00 to 3:00 p.m.

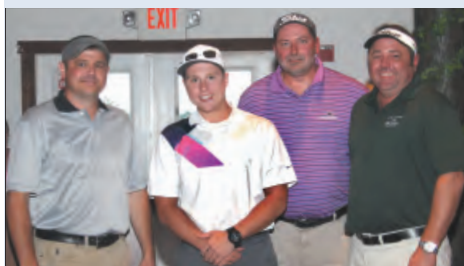
Start saving every day with KSI Cartridge Service by calling Barb Thibodeau at 302-422-4014, ext. 3026 today.

KSI 3 Club Golf Tournament Best in Years

One hundred golfers registered to play the 24th Annual KSI 3 Club Golf Tournament at Jonathan's Landing Golf Course on September 18. The event cleared nearly \$30,000 to help fund renovations to KSI's Health and Safety Center at the Milford facility.

So many businesses' generosity made the tournament a resounding success. The tournament was made possible through major sponsors AT&T, Citizens Bank, L&W Insurance Agency, Discover Bank, Ethel Graham, and Eagle 97.7/Cool 101.3/La Exitosa 930 AM/Delaware 105.9 FM News-Talk. Donations from more than 80 local businesses made it possible for golfers to receive goody bags, door prizes, lunch, dinner and various awards.

The 19th Hole Hors d'Oeuvres sponsors were Poore's Propane and Subway. The Putting Contest was sponsored by Tidewater Utilities, Inc. Driving Range



The Lowest Net team pictured here was (left to right) Brent Fannin, Mike Mendez and Mike Fannin, seen with B. Craig Crouch (second from right). Not pictured is team member Kevin Harding.

sponsors were Delaware Electric Cooperative, Great American Insurance, Randy C. Mitchell Painting and Sharp



CEO, B. Craig Crouch (far left) joins Lowest Gross team winners (left to right) Mike McPhail, Pat Cunningham, Joe Aurillo and John Chido.

Energy. Lunch was sponsored by Bayhealth; Chesapeake Utilities Corp.; Growmark FS, LLC-Shopworks; M&T Bank; National HVAC Service; Pep-Up, Physiotherapy Associates, Inc./Barker Therapy; Procter & Gamble Dover Wipes Plant; and Regional Builders. Mulligans were sponsored by The Trinity Foundation and Weller's Utility Trailers. Scoreboard sponsors were Excel Business Systems, Goldmark Associates, Kenton Ruritan Club and National HVAC Service. The Hole-In-One Contest at Hole #13 was sponsored by Jonathan's Landing. And water and soda were donated by Artesian Water, while beer was donated by Standard Distributing Co.

The day was full of winners. Lowest Gross score went to the National HVAC

team, including Joe Aurillo, John Chido, Pat Cunningham and Mike McPhail. Each team member won \$75 in cash. Lowest Net score went to the Country Life Homes team, with Mike Fannin, Brent Fannin, Kevin Harding and Mike Mendez. All team members also received \$75.

Closest to Pin was achieved by Ken Cresci on Hole #11. Longest Drive went to Temple Carter, who made his winning drive on Hole #6. Straightest Drive was made by Mike Petito on Hole #18. All these winners and their team members received \$25 gift certificates donated by Abbott's Grill in Milford.

The Putting Contest was won by KSI's own Jayson Crouch, who sunk the ball in one stroke. He won a Nascar-themed prize, including race tickets.

And last, but certainly not least, Highest Gross score went to Parkowski, Guerke & Swayze team members Jamie Nutter, Ted Nutter, Ray Bryan and Peg Bundek, who all received a Fun 'N' Games package sponsored by Delaware Electric Signal.

KSI thanks all of our wonderful sponsors, donors, volunteers and the players who made this year's tournament a banner event. Be sure to put September 17, 2014 on your calendar to attend the 25th Annual KSI 3 Club Golf Tournament. We'll see you there.

Recent Contributors December 1, 2012 – September 30, 2013

Thank You very much for your generous contributions.

Abbott's Grill	Community Bank Delaware	Mr. and Mrs. Thad H. Fredrickson	Philip D. Krauss
Mr. and Mrs. Alton N. Adams	William R. Cooper	Mary Frey-Foss	Ladies Of The Elks #2401
Kathy Adams	Cheryl Corn	Mr. and Mrs. Ernest Fry	Lank, Johnson & Tull
Eloise Aden	Country Life Homes	Fulton Bank	Dorothy Larimore
Mr. and Mrs. Leonard M. Anicola	Mr. and Mrs. Gerald W. Crane	G & R Campground	Mr. and Mrs. Al Lauckner
Mr. and Mrs. Chris Argo	Anne P. Crimmins	George H. Bunting Jr. Insurance	The Learning Center
Artesian Water Company, Inc.	B. Craig Crouch	Dr. and Mrs. Arthur R. Gilbert	Janet Lee
Arthur Ashe	Mr. and Mrs. Clifford T. Crouch	Goldmark Associates	Mr. and Mrs. Roger M. Levy
AT&T Services, Inc.	Mr. and Mrs. C. Douglas Crouse	Goshen United Methodist Church	Don H. Lewis
Atlantic Concrete Company, Inc.	Mr. and Mrs. John Davis	Ethel Graham	Lioness Club Of Bridgeville
Mr. and Mrs. George Bailey	Mr. and Mrs. Michael J. De Fiore	Dr. and Mrs. C. Edward Graybeal	Lioness Club Of Laurel
The Bank of Delmarva	Mr. and Mrs. Mark F. Deeney	Great American Insurance	Lions Club Of Dover
Mr. and Mrs. P. Brooks Banta	Del-One Federal Credit Union	Nikolaj Greczkin	Lions Club Of Frederica-
Mr. and Mrs. Richard E. Barlow	DELARF	Mr. and Mrs. Garrett L. Grier	Spring Creek
Mr. and Mrs. John Bauer	Delaware Electric	Grotto Pizza, Inc.	Lions Club Of Greenwood
Bayhealth Medical Center	Cooperative, Inc.	Growmark FS, Inc.	Lions Club Of Laurel
BDK, Inc.	Delaware Electric Signal	Robert G. Hackett	Lions Club Of Lord Baltimore
Mr. and Mrs. John T. Beiser	Delaware Heart & Vascular, P.A.	Margaret Hallett	Lions Club Of Milford
Best Ace Hardware	Delmarva Power	Handy Home Services	Lions Club Of Rehoboth Beach
Beta Sigma Phi	Dentsply/Caulk	Mr. and Mrs. William F. Hare	Lions Club Of The Murderkill
Mr. and Mrs. Ralph V. Estep, Jr.	Diamond State Dentistry, Inc.	Ronald L. Harpster	H. James Loescher
Bethel United Methodist Church	Thomas P. Dickey	Harry Louie Laundry & Cleaners	Karen Lowman
Rep. and Mrs. Donald A. Blakey	Shelly Dillon	Mary A. Heinold	Lyons Companies
BNY Mellon Wealth Management	Discover Bank	Mr. and Mrs. John Hewish	M&T Bank
Boardwalk Buddy Walk	Bruce R. Dolby	Mr. and Mrs. Richard F. Hickey	Magnolia United
Kimberly A. Bobzin-Daino	Dover Downs	Linda Hitchens	Methodist Women
Melody Booker Wilkins	Dover Federal Credit Union	Mr. and Mrs. Walter J. Hoey, Jr.	Patrice J. Mahon
John A. Bradley	Dover Officers' Spouses' Club	Mr. and Mrs. Joseph C. Holler	George Marshall
Peter J. Bradley	Duck In Car Wash	Alicia Hollis	Mr. and Mrs. Charles E. Mater
Mr. and Mrs. Bill Brereton	Mr. and Mrs. Frederick A. Duffy	Mr. and Mrs. Bruce K. Holmquist	McDonald's
Mr. and Mrs. John Brink	EAM Charitable Fund	Christine C. Hopkins	Mr. and Mrs. Donald T.
Mr. and Mrs. J.Orlan Brown	Mr. and Mrs. John C.	Howard O. Husfelt	McDonough
Mrs. and Mr. Thorris R. Brown	Ellingsworth	i.g. Burton & Company, Inc.	Mr. and Mrs. Patrick McKenzie
Mr. and Mrs. Paul Bryan	Energizer Personal Care	Stanley M. Irzinski	Wendell E. Merrick
Mr. and Mrs.	Envirotrols Group	Diana Jackson	Messick, Ruff & Company, LLP
George H. Bunting, Jr.	Mr. and Mrs. Eugene J. Errera	Kathy Jackson	Micro Solutions Enterprise
Burriss Logistics	Mr. and Mrs. Jerry Esposito	Lois Jamison Smith	Mid-State Insurance
Mr. and Mrs. Jim Burton	Excel Business Systems	David C. Jenkins	Mr. and Mrs. Van W. Milligan
Byler's Store	Fabulous Full Service Salon	Johnny Janosik, Inc.	Cindy Millman
Stephanie Campbell	Ruth A. Farley	Mr. and Mrs. R. Brandon Jones	Dr. and Mrs. Hubert Mock
Mr. and Mrs. V. George Carey	Mr. and Mrs. Bill S. Farlow	Richard L. Jones	Mohawk Electrical Systems, Inc.
Mr. and Mrs. Jack Carpenter	Mr. and Mrs. Charles T. Feeney	Dorothy Jones Sapp	Bud Mowday
Mr. and Mrs. James "Ty" Case	Fetterman Insurance &	Oneida M. Justice	Mr. and Mrs. H. William
CDK Leasing	Financial Services	Mr. and Mrs. Thomas L. Kates	Mulvaney III
Century Club of Milton	Lois Finley	Kathryn Ford Family Practice	NAPA Wright's Auto Parts, Inc.
Cheer, Inc.	The First National	Mr. and Mrs. Karl A. Katz	National Automobile Dealers
Chesapeake Utilities	Bank Of Wyoming	Kent Sussex Auto Care	Charitable Foundation
Chick Harness & Supply, Inc.	First State Manufacturing	Lester C. Keup	National HVAC Service
Citizens Bank	Dr. and Mrs. John A. Forest, Jr.	Mr. and Mrs. Steve Kimpton	New Freedom Group
Citizens Charitable Foundation	Forest View Nursery, Inc.	Wanda King	Karen J. Nickerson
City Of Milford	Gerald P. Foss	Knights of Columbus,	Mr. and Mrs. Henry Nickle
Classic Realty	Hans C. Foster	Columbian Home	Pamela Notarange
Mr. and Mrs. A. Tyson Cohee	Evelyn Fountain	Knights Of Columbus-Brother	Mary F. O'Connor
Mr. and Mrs. George J. Collins	Four Paws Animal Hospital	Vincent Council	Ordway Group, PA
			William H. Outten

Endowment Donors Honored

Rep. and Mrs. William R. Outten
Alice K. Parker
Parkowski, Guerke & Swayze, PA
Margaret Paul
Paul's Paving and Excavating
Pep-Up
Wanda E. Pfeiffer
Fred Phillips
Physiotherapy Associates,
Inc./Barker Therapy
Catherine M. Piper
Mr. and Mrs. Leslie H. Pitts II
Poore's Propane/Service
Energy, L.L.C.
Dr. and Mrs. Thomas M.
Postlethwait
Mr. and Mrs. William Prettyman
Procter & Gamble
Dover Wipes Company
Prudence Lodge/Square Club, Inc.
Psychiatric Access for
Central Delaware, P.A.
Randy C. Mitchell Painting, Inc.
Mr. and Mrs. Allan Redden
Lori Reed
Michael Reider
James C. Reynolds
Mr. and Mrs. William J. Riddle
Donna J. Robertson
Bernadette Robinson
Mr. and Mrs. Robert Robinson
Mr. and Mrs. Nicholas H.
Rodriguez Esq.
Roger Minner
Wrecker Service, Inc.
Kate Rohrer
Rotary Club Of Lewes-Rehoboth
Mr. and Mrs. Thomas A. Roth
Round Table Club Of
Wyoming-Camden
Rowland, Johnson & Company, PA
Ruritan Club, Bi State, #2151
Ruritan Club, Burrsville
Ruritan Club, Kenton
Ruritan Club, Sussex Central
Mr. and Mrs. David Rutt
Betty J. Ryder
Saggio Accounting-PLUS
Mr. and Mrs. Richard Sames
Edward O. Saulsbury
Mr. and Mrs. Larry E. Savage
Mr. and Mrs. Frederick W. Schatz
Schmittinger and Rodriguez, PA
Edith Schreppler
Dr. and Mrs. Stephen E. Schwartz
Mr. and Mrs. William Scott
Patricia A. Seery
Sharp Energy
Sheraton Dover Hotel
Mr. and Mrs. Gardner Shugart
Senator and Mrs. F. Gary Simpson
Sisters N Motion Social Club
Cindy S. Small
Edward L. Smith
Patricia A. Smith
Margaret E. Snow
Mrs. Stephen L. Snowden
Southside Family Practice, P.A.
SPI Pharma
Mr. and Mrs. Philip Staley
Static Control Components, Inc.
Shirley Steele
Annette Stevenson
Stewart-Becker Properties
Mr. and Mrs. William J. Strickland
Mr. and Mrs. Leo Strine
Subway
Mr. and Mrs. Paul Sweeney
Michelle Taylor
Dr. and Mrs. Joel R. Temple
Mr. and Mrs. Pete Tester
Mr. and Mrs. Robert R. Thomas
Shirley E. Thompson
Tidewater Utilities, Inc.
Robert Torres
Trinity Foundation
Leroy Tull
Elisa A. Vassas
Wadkins Garage, Inc.
Walls Irrigation, Inc.
Scott R. Ward
Mr. and Mrs. Kendall
Warrington III
Naomi D. Wayman
Ferris Webster
Weller's Utility Trailers
Whiteford Taylor Preston
Mr. and Mrs. Kenneth Whitman
Franklin Wilkins
William V. Sipple & Son
Mr. and Mrs. Preston Williams
Marshall Wilson
Wilson Fleet Equipment
Helen Winans
Earlue B. Woodall
Kevin Worsh
Elaine Wright
WSFS Bank
Mr. and Mrs. James Yerger
Mr. and Mrs. Francis X. Young
Z-Walt Enterprises



KSI CEO, B. Craig Crouch (far left) joins Make A Difference Society inductees Mr. & Mrs. William Prettyman, Jim Greenwell, Ethel Graham, and Peter Renzi (standing in for Charlie Burton).

KSI honored Make A Difference Society members during a luncheon at Abbott's Grill in September, recognizing them for their contributions to KSI's endowment fund. The society is an important element ensuring the viability of future KSI programs by providing ongoing investment. To date, the more than 80 Make A Difference Society members



KSI Board Chair William Strickland addresses the Make A Difference group at Abbott's Grill.

have contributed over \$158,961 to various funds.

New 2013 donors include Mary M. Scott, Mr. and Mrs. Jim Greenwell, Beta Sigma Phi, Charlie Burton, Christine O'Donnell, Mr. and Mrs.

William Prettyman, Ethel Graham, and Milford Elks Lodge #2401. A few members moved up in donation levels, including Mr. and Mrs. Dennis Diehl, Mr. and Mrs. Robert Kennedy, Mr. and Mrs. Steven Kimpton, and New Freedom Group.

Other recognized donors include Ted Becker, Mr. And Mrs. Bruce Holmquist, Kathryn Marsh, Peg McCarty, Marvin Warner, Mr. And Mrs. Stephen Allis, Bud Mowday, Mr. and Mrs. William Shaffer, Elanor Thompson, Sherman Townsend, and Women of the Harrington Moose.

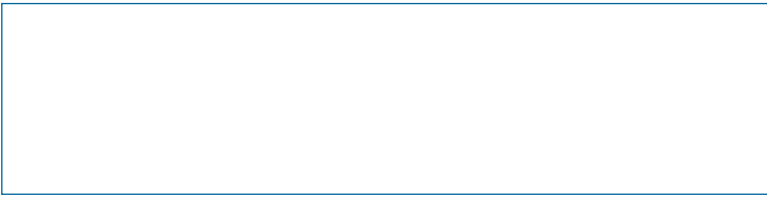
Individuals become members by donating a minimum of \$100 to the general KSI Endowment Fund, the Clifford T. Crouch Fund, the Velma E. Steward Fund, the Swierczewski Fund or the Jan Crouch Memorial Endowment Fund. Donors can also make a planned gift through your estate that KSI will receive at a later date.

You too can become a member of the Make A Difference Society by contributing directly to KSI endowment fund or by making a planned gift. If you are interested in learning more about the KSI Make A Difference Society, please contact Alicia Hollis at (302) 422-4014, ext. 3015.



Kent-Sussex Industries, Inc.
301 N. Rehoboth Blvd.
Milford, DE 19963

NON-PROFIT ORG.
U.S. POSTAGE PAID
PERMIT # 187
DOVER, DE



KSI Aktion Club Finds New Ways to Contribute

KSI Aktion Club is a community service organization led by and consisting of KSI Program Participants. The group's focus is benefitting local programs and enhancing coworkers' lives. Chartered in February of 2008 and generously supported by Dover Kiwanis Club, KSI's Aktion Club enables members to build leadership skills and give back to their communities. The 12-member group makes a significant difference for area organizations while building successes in their own lives.

The Aktion Club's primary charitable beneficiaries are Kent County SPCA and the Ronald McDonald House of Delaware, to which the group has donated hundreds of dollars. Its fundraising activities include collecting coins and can tabs for reimbursement, as well as selling raffle tickets. Aktion Club members also volunteered as readers at the First State Senior Center, as well as made and distributed holiday cards for Delaware Veteran's Home residents. Additionally, Aktion Club members volunteered with the Milford Lions



Outgoing Aktion Club President Stacey Lukens officially passes the gavel of leadership to new President Josh Chaffinch.

Club to assemble Christmas Food Baskets. Club members participated with Perdue and Food Banks of several Delmarva states in a food drive called "Strike Out Hunger."

This past year, the KSI Aktion Club started a new

Holiday Baby project, providing newborns at Milford Bayhealth Hospital blankets, caps and mitts in decorator pouches during Christmas, Valentine's Day,

Mother's Day and Labor Day. Club members raised money, organized workshops to assemble pouches and dropped off the finished donations to the hospital. It was their way of welcoming new lives into the world with a little comfort.

As a support for their in-house peers, Aktion Club organized Winter Fest at the KSI facility, providing fun games and activities for all the participants on February 20, 2013. Cotton "snow balls" were part of "Build a Snow Man" and "Snow Ball Guess" contests, along with Wii Station games and special refreshments.

In the near future, Aktion Club plans to visit Ronald McDonald House near Nemours/Alfred I. duPont Hospital for Children in Wilmington to see firsthand one of their beneficiaries and experience what the club's donations support. It will be an important piece to understanding the purpose behind being involved and volunteering to raise funds.

The KSI Aktion Club board is headed by club president Josh Chaffinch, Treasurer Jeff Conk and Secretary Janet James. We're proud of this active group, and appreciate the contributions they make to their communities and KSI friends.



One of Aktion Club's newest initiatives is the Holiday Baby project, featuring these beautiful gift packets for newborns at Bayhealth Hospital.